

EXECUTIVE COMMITTEE



ACTION ITEM # 1.3

SUBMITTAL DATE: April 21, 2010

SUBJECT: 2009 Inland Empire Labor Market Survey Funding Recommendation

RECOMMENDED MOTION: That the Workforce Investment Board (WIB) Executive Committee approve the funding recommendation for the 2009 Inland Empire Labor Market Survey and authorize the Director of Workforce Development or her designee to negotiate and execute a sole source agreement within 10 percent of the recommended amount.

BACKGROUND: In 2003, the California Workforce Investment Board conducted a series of studies called the California Regional Economies Project (CREP). This project divided California into nine economic regions and analyzed industry clusters and economic foundations responsible for growth and competitiveness. In 2007, an Industry Clusters of Opportunity User Guide and CREP Training were developed to duplicate the studies at the local level. A team from Riverside and San Bernardino County's Workforce and Economic Development departments, California Community Colleges and the California EDD completed the training in February 2008 and began to meet monthly to uncover regional clusters of opportunity in the Inland Empire.

The team examined regional issues, short-term and long-range goals as well as wage and employment data for all industries in the Inland Empire. Based on the data, the team identified two industry clusters that are likely to play an important role in the future economic prosperity of the region. The clusters identified were the Renewable Energy Cluster and the Recession Resistant Cluster.

In order to validate the team's findings, the Riverside County Economic Development Agency (EDA), in cooperation with the Workforce Investment Board (WIB) released a Request for Proposals (RFP) on March 8, 2010, soliciting services to assist EDA with an in-depth analysis of current Workforce skill levels and Labor Market dynamics for Riverside and San Bernardino Counties with resulting data available through an interactive internet application. The analysis is intended to gather workforce information that will assist EDA and its partners in ongoing efforts to develop strategies and enhance linkages in the Inland Empire. The collected data will assist in providing services to job seekers, employers and residents that meet real time workforce needs. This project is being partially funded through the American Recovery and Reinvestment Act (ARRA) of 2009.

The Public Notice for this RFP was published in nine newspapers including the San Bernardino County Sun, San Diego County Union-Tribune, Orange County Register, and Riverside County Press Enterprise. One proposal was received in response to the RFP.

The proposal was thoroughly evaluated and received a score above the minimum narrative score necessary for consideration of funding. As a result, the following bidder is being recommended for funding:

Agency Name	Amount Requested	Amount Recommended
ERISS Corporation	\$273,500	\$273,500

Based on our extensive advertising of the release of this RFP and the qualifications of the agency being recommended for funding, EDA would like to exercise its option under Workforce Investment Act policy to enter a sole-source procurement.

<p>EXECUTIVE COMMITTEE</p> <p>Date: <i>date of meeting</i> Approval: Yes/No</p>	<p>BOARD OF SUPERVISORS CONCURRENCE</p> <p>YES: INDICATES ACCEPTANCE OF FUNDS (FED, STATE, LOCAL) OR AGREEMENTS FOR SERVICES WHERE EDA IS RECEIVING FUNDS, OR ANY ACTION THAT REQUIRES BOS APPROVAL. Required: Yes/No</p>
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